



Libyan International Medical University  
Faculty of Business Administration

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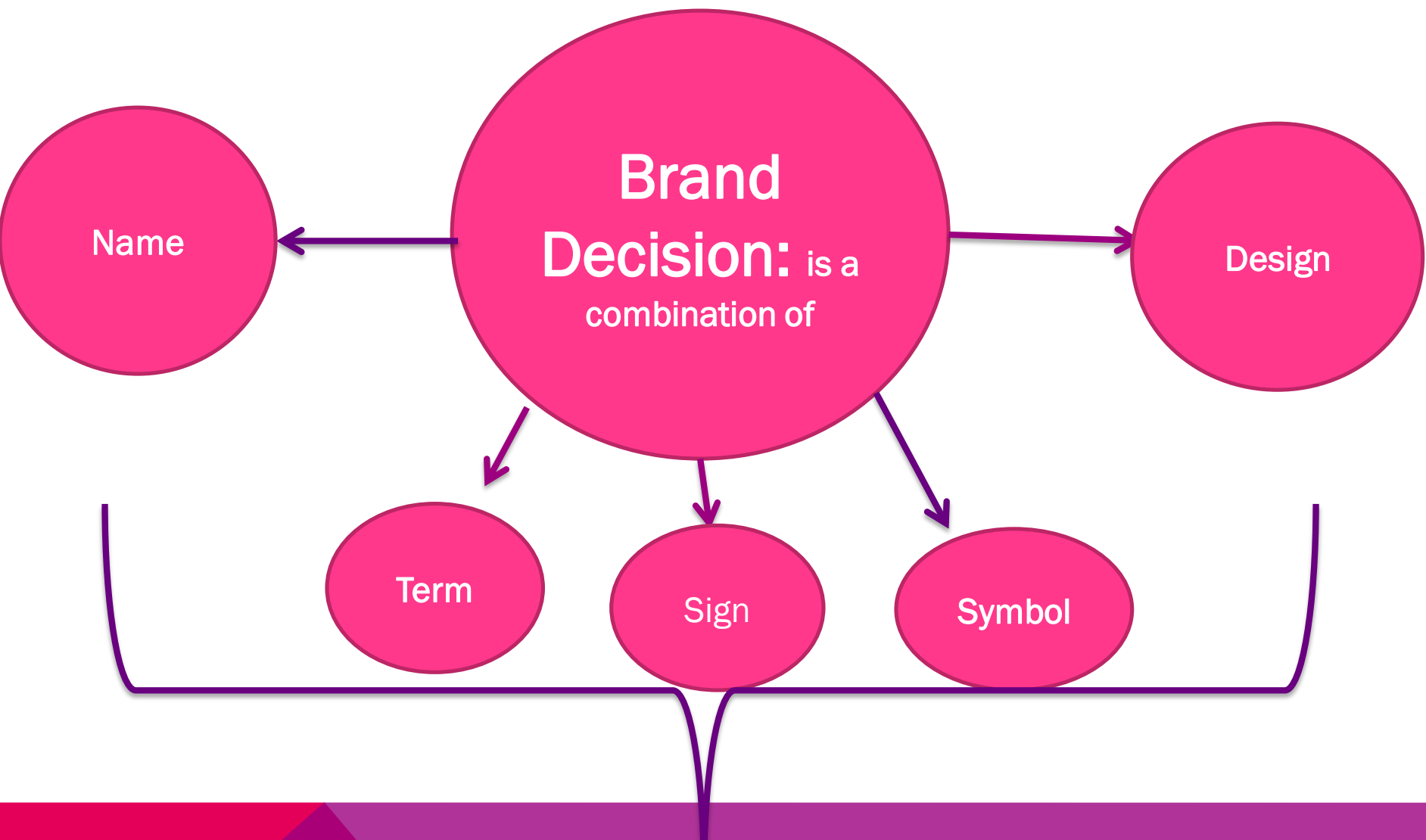
Branding Decision

5<sup>th</sup> November  
2019

Shahed Eldarrat  
2418

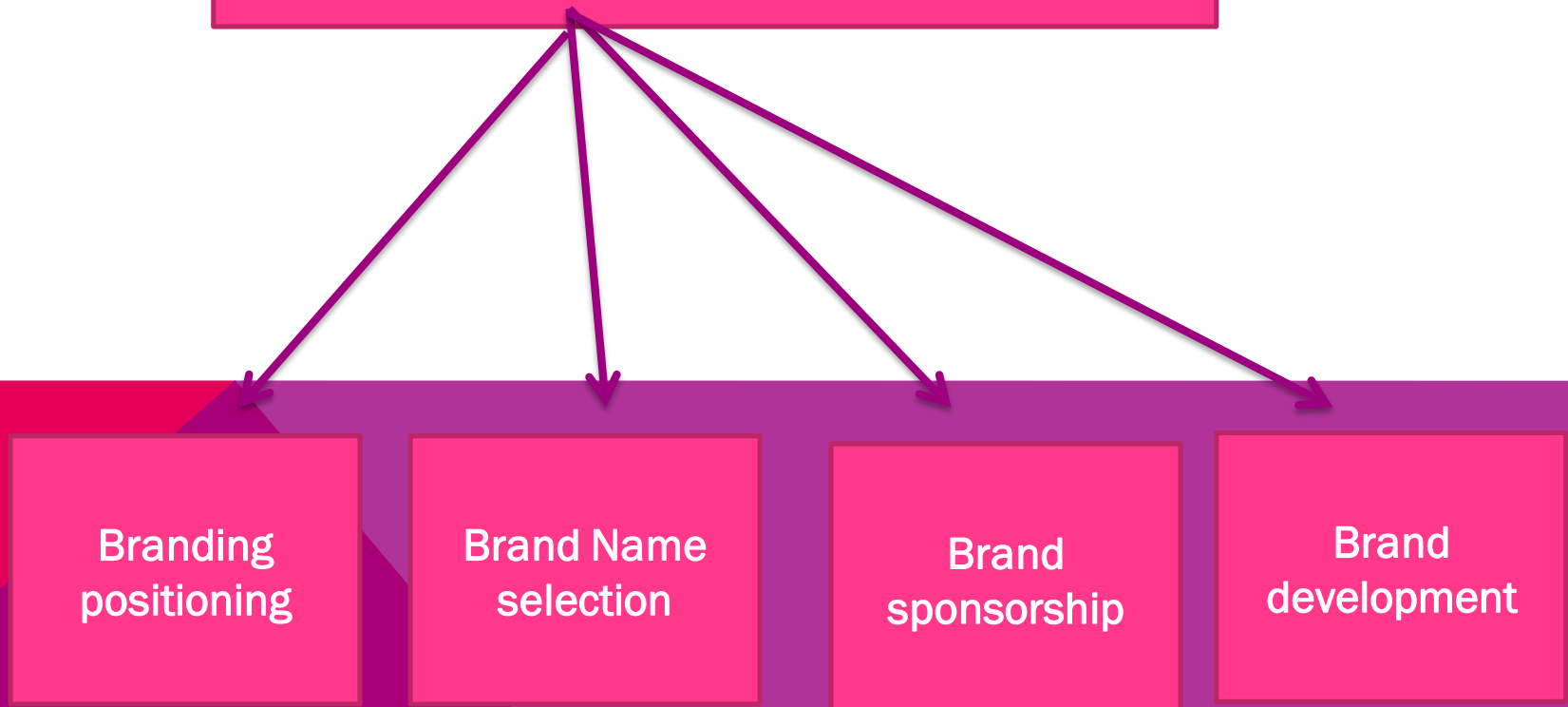
# CONTENT

- Define branding decision
- What are branding decisions?
- Identifying each term
- What is branding used for in marketing?
- Example
- How Does Branding Impact Consumer Purchase Decisions??
- Tips for opening a successful brand



Intend to identify the goods, services of the seller(company) which differentiate them from competitors and make them unique.

# Branding strategies



# Branding in marketing

```
graph TD; A[Branding in marketing] --> B[Is used by businesses to create a vivid image of the product in the minds of the]; B --> C[Company]; B --> D[Customers];
```

Is used by businesses to create a vivid image of the product in the minds of the

Company

Customers

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# Example 1

Brand name



Gucci

Logo

Slogan

“Quality is remembered  
long after the price is forgotten”



# How Does Branding Impact Consumer Purchase Decisions?

Create buyer aspiration

Brands fit consumers needs

Alter consumers intentions

Brands earn loyalty

Brands are eye catchy

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```
graph TD; A((Tips for opening a successful brand)) --> B((Engage with your consumers across all media)); A --> C((Focus on quality)); A --> D((Develop the quality));
```

Tips for opening  
a successful  
brand

Engage with  
your  
consumers  
across all  
media

Focus on  
quality

Develop the  
quality



When opening a  
new brand, you  
should try to  
consider

```
graph TD; A[When opening a new brand, you should try to consider] --> B[Suitable for all ages]; A --> C[Prices are researchable for people]; A --> D[Try to be a good competitor];
```

Suitable for all  
ages

Prices are  
researchable for  
people

Try to be a good  
competitor

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Bribe peoples' attention by choosing different colors

Always add new features to your product and make it unique

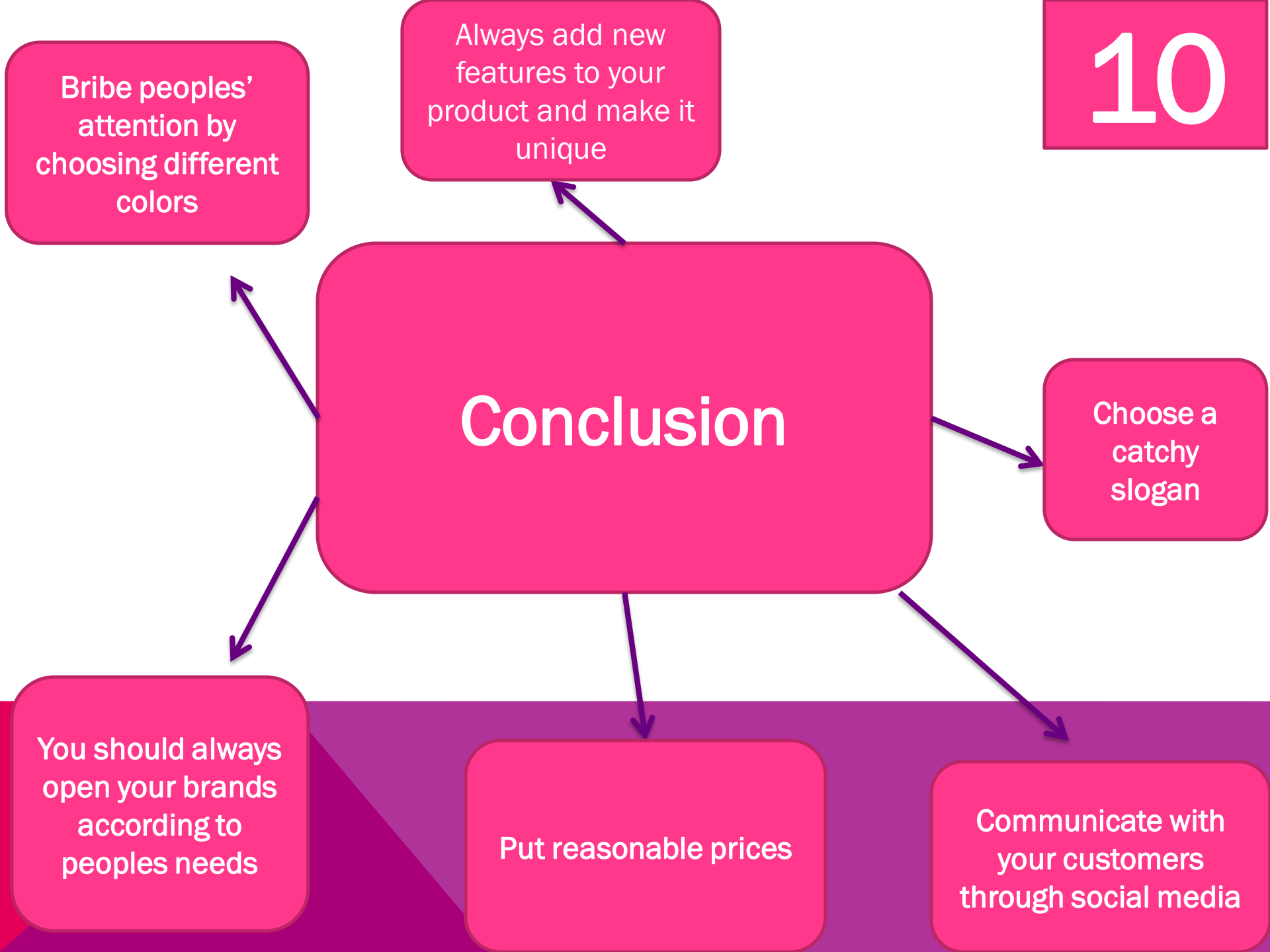
Conclusion

Choose a catchy slogan

You should always open your brands according to peoples needs

Put reasonable prices

Communicate with your customers through social media



# REFERENCES

- (n.d.). Retrieved December 3, 2019, from <http://www.bing.com/images/search?q=Gucci+Logo&FORM=RESTAB>.
- Sharma, E. (2015, September 21). How Does Branding Impact Consumer Purchase Decisions? Retrieved December 3, 2019, from <http://www.brandanew.co/how-does-branding-impact-consumer-purchase-decisions/>.



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Thank you so much for your patience and now if you have any questions you may ask.